

Bellbrook Music Boosters November 4, 2024 6:30 pm BHS Library General Membership Meeting

### Call to Order: 6:35

1st: Eli Ablan

2nd: Beth Christensen

### Attendance: Appendix A

### Welcome:

1st: Rachele Alban

2nd: Alicia Miller

### Approval of the General Meeting Minutes, October 7, 2024

### Old Business:

### • Raise Right

• Raise Right Bank Account: \$10,500

### • Communications Platform

- Transitioned from Charms which retired and we are using Final Forms, but we are limited a bit because it has to be sent out by a school employee.
  - Exploring other options for ways to communicate to parents.

### • Sponsorship - Notes from Lindsey

- Drug Mart gets automatic for donating goods/food for various options
- Need to go face-to-face to get sponsorships renewed
- Truck Maintenance
  - Waiting on Brett for specs for pricing out what is needed for the truck.

### New Business

- Officer's Report
  - Executive meeting prior to this meeting

- Fundraiser language to be updated in the director contracts
- Treasurer's Report
  - Appendix B
  - Fall Invitational Made about \$16,000 in profit
    - Jacob to get feedback about the Fall Invitational from directors at the directors meeting after Thanksgiving
  - School PO's
    - Ready to pay need the invoice from FJM that has the invoice broken into two separate numbers
    - Requesting a real quote for the remainder of the uniform components for kids to go to the Lions Club
      - One kid from each section
      - Wear an old uniform and wear a new uniform

## • Board of Trustees' Report

- No report.
- Director's Report
  - Appendix C
  - IPE
    - New company for the floor
    - Schedule is on Google Classroom
    - Show is in the works, but still a secret.
    - Auditions are the week after Grand Nats
    - Parent Meeting at 6pm on Friday, November 22nd
    - Student agreement
      - Attendance
      - Fees and financial responsibility fees being paid up by the first show
      - Behavioral Expectations
      - Rehearsal Expectations
      - Travel Expectations
      - Social Media Conduct
      - Teamwork Expectations
      - Conflict Resolution
      - Academic Eligibility and Grades
      - Consequences and Reinforcement
      - Fundraising Expectations
    - IPE Calendar to be added to the Google so parents can sync with their phone
  - Feedback for Send Off Dinner/Command Performance
    - Send off Dinner
      - November 13th 6:30pm-8pm
    - Command Performance arrive by 6:30, start at 7pm, and ending around 7:30pm

## • Administrator's Report

• No Report.

# • Financial Audit

- Audit needs to be conducted in January
  - Members
    - Krisit Magee (Finance chair)
    - Jeryle Ball
    - VP Amy Rodenroth
    - a volunteer from the general at large
      - Beth Christensen volunteer

## • Ratification of Winter Budgets

- IPE Budget 17% increase from last year at \$17,500
  - Board approved in executive meeting the 17% increase from last year
  - 1st: Rachele Alban
  - 2nd: Nick Holton
    - Unanimously Approved
- Open Forum:
- Student Credits
  - Executive board approved discontinuing student credits due to potential violations with the IRS and our 501c3 status
    - Students have 12 months to use their credits, but will not accrue any more credits moving forward.

# • Grand Nats

- Amy Rodenroth brought up transportation for MS students and career center kids to get to the high school for Grand Nats
- Amy Silance brought up that the football team may continue to do well, the football team would have the trailer and van; which means we would have to rent a UHaul.
- Jacob brought up we will have to pay for parking for the UHaul or the van w/ a trailer. We will also have to pay for more badges if we need more to get everyone on the field with staff/chaperones.
- Food Rachele, Eli and Michaela will figure out a plan for snacks and a dinner bag for the kids
- Decorating the Hallway Sunday, November 10th at 1pm

# • Guard Budget

- Initial budget was submitted to the board at 106% increase and the board was rejected.
  - Waiting on a budget to be revised to be able to discuss as a board
  - 2025 Budget Booster Ask: \$32,602
- Fundraising
  - 2024 Fundraising Efforts

- November 20th at 6:30pm City BBQ Centerville
- Bock Family Brewing Hosting a Trivia NIght
  - \$40 per team
  - \$250 Sponsorship
  - Bock would provide all of the prizes
  - Date: December 21st at 6:30pm
  - Doesn't cost boosters any money no risk fundraising efforts
  - Motion to approve \$250 sponsorship to Bock
    - 1st: Rachele Alban
    - 2nd: Kristi Magee
    - Unanimously approved.

### • Band Banquet - December 3rd

- City BBQ is doing the food
- Need to ask for donations for desserts and drinks
- Reach out to parents about senior board
- Slideshow during eating instead of a video Eli Alban to do the slideshow

### • <u>Adjourn:</u> 7:57pm

- 1st: Ktisti Magee
- 2nd: Troy Miller

### **Attendance - Appendix A**

**Troy Miller** Carol Bird Carrie Remhof Alicia Miller Jennifer Powell Jacob Page **Cameron Halls** Amy Rodenroth Amy Silance Larissa Scott Melinda Ruff Patty Ball **Dina Vincent** Marina Klaiber Valerie Hiester Eli Alban Rachele Alban Mary Panstingel Beth Christensen

Absent: Barb Siler Sheldon Apo Lindsey Nichols



#### BOOSTER FUNDS OVERVIEW:

- The boosters provide supplemental monetary support for the music programs. This is above and beyond what is covered by program fees.
- Primary support is for Marching Band, Indoor Percussion Ensemble (IPE), and Winter Guard.

#### Actual 2024:

| Fiscal YTD Revenue:           | \$<br>115,872.54 |
|-------------------------------|------------------|
| Fiscal YTD Expenses:          | 110,190.87       |
| Fiscal YTD Surplus/(Deficit): | \$<br>5,681.67   |

#### Projected 2024:

| Fiscal Projected Revenue:           | \$153,182.70 |
|-------------------------------------|--------------|
| Fiscal Projected Expenses:          | 145,302.53   |
| Fiscal Projected Surplus/(Deficit): | \$ 7,880.17  |

#### BALANCES

| Assets:              |              | Liabilities:                        |     |         |
|----------------------|--------------|-------------------------------------|-----|---------|
| Checking             | \$ 59,320.08 | Uniform Replacement                 | \$  | 0       |
| Savings              | 65,157.98    | Other Passthrough – NYC, etc.       |     | 429.58  |
| Raise Right Cards    | 14,400.00    | Funds Held for Others – Scholarship | 3   | ,135.04 |
| Raise Right Checking | 13,591.78    | Credit Card Balance                 |     | 0       |
| Total Assets         | \$152,469.84 | Total Liabilities                   | \$3 | ,564.62 |

#### Monies Received from Donations/Fundraisers (October 1 to 31)\*

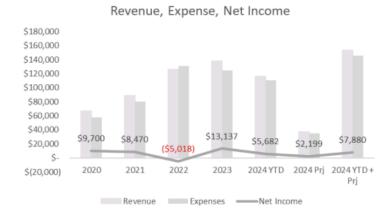
| # | Source                               | Amount      |
|---|--------------------------------------|-------------|
| 1 | Fall Invitational                    | \$22,781.85 |
| 2 | Tag Day                              | 5,594.04    |
| 3 | Berns Fall Flower Sales              | 2,435.00    |
| 4 | Corporate Sponsors                   | 1,425.00    |
| 5 | Dine Outs – Chipotle                 | 822.73      |
| 6 | Avenue of Flags                      | 420.00      |
| 7 | Laser Web Dayton (Social Fundraiser) | 51.90       |
| 8 | Online Raffles                       | 40.00       |
|   | TOTAL                                | \$33,570.52 |

\*Does not include accompanying expenses

#### TREASURER ACTIVITIES/NOTES/TO-DO'S

| # | Status | Description  |
|---|--------|--|
| 1 |        | Status of School P.O.s – Mr. Page?                                   |
| 2 |        | Audit - scheduled for Jan 2025 (need to firm up the date)            |
| 3 |        | 2025 Budget – IPE2025 Approved by Executive Board, working on WG2025 |
| 4 |        | Outstanding marching band uniforms need requoted by FJM (Mr. Page)   |

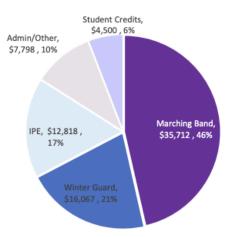




#### ADDITIONAL INFORMATION

Where Does the Money Go?\* Projected for 2024

\*Excludes fundraising and invitational expenses. Program expenses are netted with income received from school for reimbursement.



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### Income and Expense Summary:

| Items Not Netted:                     | 2020       | 2021       | 2022       | 2023       | 2024 YTD   | 2024 Prj | 2024 YTD + Prj | 2024 Budget |
|---------------------------------------|------------|------------|------------|------------|------------|----------|----------------|-------------|
| Income:                               |            |            |            |            |            |          |                |             |
| Donations                             | \$15,591   | \$19,031   | \$4,297    | \$15,450   | \$4,976    | \$6,324  | \$11,300       | \$11,30     |
| Misc Income Other                     | 5,475      | 85         | 938        | 1,650      | 1,943      | 327      | 2,270          | 2,27        |
| Expense:                              |            |            |            |            |            |          |                |             |
| Student Credits                       | (3,526)    | (3,349)    | (2,328)    | (1,754)    | (437)      | (4,063)  | (4,500)        | (4,500      |
| General & Admin                       | (1,725)    | (2,949)    | (4,300)    | (4,159)    | (3,828)    | (967)    | (4,795)        | (4,850      |
| Social/Hospitality                    | (414)      | (298)      | (742)      | (167)      | (370)      | (300)    | (670)          | (418        |
| Music Programs                        | (727)      | 0          | 0          | 0          | (210)      | 0        | (210)          | (210        |
| Food Committee                        | 0          | (1,005)    | (1,121)    | (842)      | (1,375)    | (825)    | (2,200)        | (2,200      |
| Misc. Fundraising Expenses            | (300)      | 0          | (175)      | 0          | 0          | (200)    | (200)          | (200        |
| Items with Income and Expense Netted: |            |            |            |            |            |          |                |             |
| Marching Band                         | (\$12,978) | (\$18,085) | (\$28,022) | (\$26,767) | (\$35,007) | (\$706)  | (\$35,712)     | (\$35,712   |
| Winter Guard                          | (8,399)    | (19,108)   | (16,706)   | (15,672)   | (15,770)   | (296)    | (16,067)       | (16,067     |
|                                       |            |            |            |            |            |          |                |             |

| Winter Guard        | (8,399)  | (19,108) | (16,706)  | (15,672) | (15,770) | (296)   | (16,067) | (16,067) |
|---------------------|----------|----------|-----------|----------|----------|---------|----------|----------|
| PE                  | (11,415) | (10,294) | (14,286)  | (14,478) | (11,547) | (1,271) | (12,818) | (12,818) |
| DCI Invitational    | \$0      | \$0      | \$0       | \$1,231  | \$1,811  | \$0     | \$1,811  | \$1,330  |
| Fall Invitational   | 0        | 2,022    | 10,977    | 9,684    | 15,940   | (250)   | 15,690   | 10,077   |
| Winter Invitational | 8,123    | 3,068    | 4,351     | 3,730    | 13,800   | 0       | 13,800   | 13,800   |
| Golf Outing         | 0        | 0        | 11,937    | 6,570    | 0        | 0       | 0        | 0        |
| Dayton Dragons      | 0        | 0        | 0         | 6,748    | 4,934    | 316     | 5,250    | 5,250    |
| Euchre Party        | (253)    | 441      | 0         | 0        | 1,436    | 0       | 1,436    | 1,436    |
| Social Fundraiser   | 0        | 0        | 0         | 2,221    | 52       | 0       | 52       | 0        |
| Raise Right         | 6,783    | 9,587    | 2,147     | (1,570)  | 1,820    | 754     | 2,574    | 2,574    |
| Tag Day             | 2,483    | 9,487    | 7,662     | 12,526   | 11,690   | 0       | 11,690   | 10,021   |
| Dine Outs           | 3,053    | 3,625    | 4,331     | 4,210    | 2,722    | 1,492   | 4,213    | 4,213    |
| Spring Flow ers     | (3,822)  | 7,552    | 5,632     | 5,362    | 5,445    | 0       | 5,445    | 5,445    |
| Poinsettas          | 3,148    | 3,738    | 3,237     | 1,789    | 2,280    | 897     | 3,177    | 3,177    |
| Raffle              | 0        | 1,050    | 2,631     | 822      | 700      | 968     | 1,668    | 1,668    |
| Mattress Fundraiser | 0        | 0        | 0         | 3,265    | 3,040    | 0       | 3,040    | 3,040    |
| Avenue of Flags     | 0        | 0        | 768       | 2,060    | 1,260    | 0       | 1,260    | 1,230    |
| Corn Fritters       | 0        | 0        | 801       | 614      | 377      | 0       | 377      | 377      |
| Net Income          | \$9,700  | \$8,470  | (\$5,018) | \$13,137 | \$5,682  | \$2,199 | \$7,880  | \$233    |



#### **Program Fees and Booster Support:**

Program fees are paid by families to the school accounts. The program fees do not cover the full cost of the programs for Open Guard, IPE, and Marching Band.



#### Uniforms (outstanding items need requoted for current prices):

| Phase 1 - funded and ordered 2023 |                           |        |       |    |        |  |
|-----------------------------------|---------------------------|--------|-------|----|--------|--|
| Component                         | Quantity                  | Unit   | Price | An | nount  |  |
| Cesario Jacket                    | 74                        | \$     | 180   | \$ | 13,320 |  |
| Cesario Dress Shirt               | 74                        | \$     | 75    | \$ | 5,550  |  |
| Cesario Lycra Shirt               | 74                        | \$     | 45    | \$ | 3,330  |  |
| Cesario Gauntlet                  | 74                        | \$     | 45    | \$ | 3,330  |  |
| Total*                            |                           |        |       | \$ | 25,530 |  |
| *Actual payment in 2023 (based)   | on 70 uniforms but 74 reg | (havia |       | Ś  | 24 150 |  |

\*Actual payment in 2023 (based on 70 uniforms, but 74 received)

| Phase 2 - funded and ordered 2024 |          |      |       |    |       |  |
|-----------------------------------|----------|------|-------|----|-------|--|
| Component                         | Quantity | Unit | Price | An | nount |  |
| Cesario Hip Cape                  | 74       | \$   | 48    | \$ | 3,552 |  |
| Total                             |          |      |       | \$ | 3,552 |  |

|                   | Still Outstanding |      |       |    |        |
|-------------------|-------------------|------|-------|----|--------|
| Component         | Quantity          | Unit | Price | An | nount  |
| Cesario Bib Pants | 74                | \$   | 72    | \$ | 5,328  |
| Cesario Hat Wrap  | 74                | \$   | 57    | \$ | 4,218  |
| Apollo            | 74                | \$   | 38    | \$ | 2,812  |
| Plume             | 74                | \$   | 21    | \$ | 1,554  |
| Total             |                   |      |       | ŝ  | 13.912 |

| Money Available for Uniforms                |              |
|---|--------------|
| Received to date                            | \$<br>27,043 |
| Spent or earmarked for Phase 1 and 2 orders | (27,702)     |
| Booster funding for Phase 2                 | <br>659      |
| Money Available                             | \$<br>-      |

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# Director's Report - Appendix C

Director Report: Nov 4, 2024

# Recently completed Events:

The concert bands hosted Band director Alfred Watkins, a nationally recognized band director from Atlanta.

Thanks to everyone who helped make our Spooktacular spectacular! We couldn't do these things without truck drivers, loaders, unloaders, chaperones, etc. We appreciate you!

# Upcoming Events:

- 1. Week of MSBA Championships
  - <u>Schedule Link</u>
- 2. Week of BOA Grand Nationals
  - Schedule Link
- 3. Jazz Band first meeting will be Tuesday November 19 from 3:15 until 4:15
  - Meet on Tuesdays and Thursdays from 3:15-4:15
- 4. Preparing for winter concerts
  - Dates
    - i. 7th/8th: December 9
    - ii. HS: December 10
    - iii. 6th: December 11
- 5. IPE
- Still need a little help on Wednesday with the cookie dough distribution at the middle school! We could use a couple more from 1:30-4:15, and 5:15-7:30.
- 7. New York trip 29 kids/adults going; 2 payments should have been made already.

Recent accomplishments:

- Centerville- Placed in 1st Class and 3 Overall
  - $\circ~$  3rd in Color guard and 5th in Percussion overall

Feedback:

• Questions about Send off Dinner/ Command Performance

• Need Parent signed note for Grand Nationals. Students must be seen with their parents/guardians before they can leave.

Questions: